Illinois Primary Postcard Experiment

Coalition for A Better Illinois 6th, Spring 2018



About

The CBIL6 is a volunteer led coalition made up of 24 member groups including numerous Indivisible chapters, Citizen Action IL, progressive Facebook groups, etc. Most formed in early 2017, after the first Women's March.



Programmatic Goals

• Increase voter engagement, specifically among drop-off voters for the presidential election.

 Engage volunteers and partners in impactful and lasting work early in the election year.

Experimental Goals

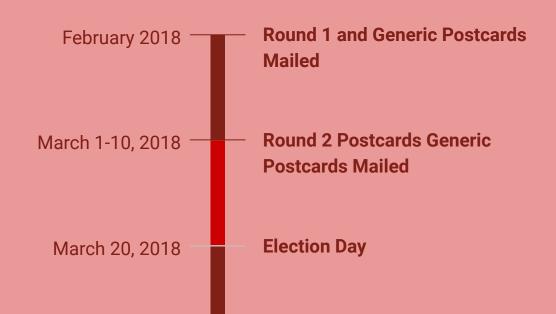
 Measure the efficacy of handwritten postcards on voter mobilization.

 Measure the downstream effects voter mobilization mail on future elections.

The Program

- 20,049 individuals mailed at least two handwritten postcards. 3,349 received a third postcard.
- Control group of 20,368 that were not mailed postcards.

Timeline



The Postcards

Thank you for voting in 2016! The next election is the Illinois primary on March 20, 2018 Early voting starts on February 8 [write "started" if you're writing the card after 2/6] What's your plan to get to the polls? During this important moment for our country, let's all vote and stay engaged."

TEMPLATE HANDWRITTEN TEXT

FRONT OF POSTCARDS (RIGHT)





41 groups and
1,200+ volunteers
participated in
the postcard
effort. There
were 91 total
postcard parties.



Groups Who Hosted Postcard Parties (41) **ABT - Northern Suburbs** Act. Connect. Engage. (ACT) **Action 6th District Illinois** Aisha Noble Ann Greenstein & Lauren Saternus (Huddle IL 8) Ardes Poisson - Fight Back Fridays Blue Beginning **Brown Bag Progressives Downers Grove Progressive Women DuPage Retirees of AFSCME** Fox Valley Action for Justice Girlfriends Group Indivisible 6o6 Indivisible Brookfield Indivisible Chicago Northwest Side Indivisible Chicago South Side Indivisible DuPage Indivisible Evanston Indivisible Glenview Indivisible Lakeview Indivisible Lincoln Square Indivisible Naperville Indivisible Printers Row Indivisible South Suburban Chicago Indivisible West Town Indivisible Wheaton Warrenville Indivisible Women's Action Network, LF-LB Indivisible Wrigleyville IndivisibleNWIL Northside Action & Resistance Northside Chicago Swing Left Oak Park Area Indivisible Our Voice **People Over Party** Progressives for Change (formerly ABTE) Progressives of the Southwest Suburbs Resist the 6th Rise Up Wise Up Eyes Up (Jennifer O'Brien) Swing Left Chicago - Danny Greenfield & Christine Bass

We the People - Mt. Prospect Area WISE

Volunteers

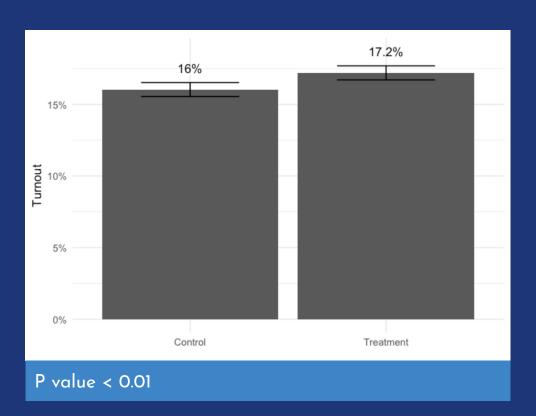
Hosts found it easy to recruit friends and neighbors. Many who attended postcard parties had no previous activism experience. After meeting others, scores of new activists opted to get more involved.



Topline Results

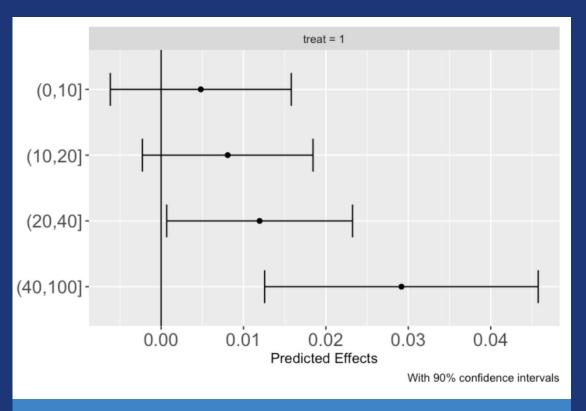
Postcards increased turnout by 1.2%.

241 New Votes Generated



Vote Propensity

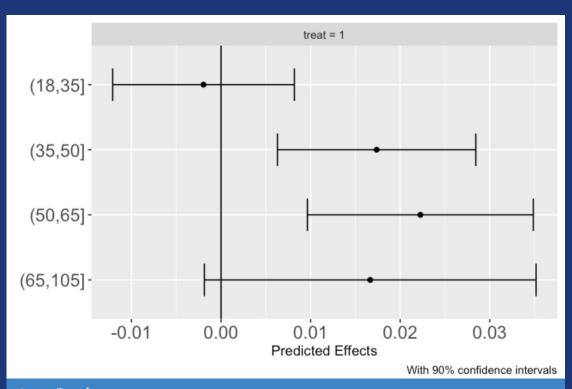
Voters with higher vote propensity scores were more treatment responsive.



TargetSmart Midterm Vote Propensity Score Buckets

Age

Middle aged voters were the most responsive.



Age Buckets

Results and Next Steps

- No detectable effects by education, race, or gender.
- When November 2018 vote history is released, we will determine if there were "downstream" effects of this program on that election.

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Special thanks to:
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